

THE SOONER TUNER

An official publication of the Oklahoma chapter of the PTG

October 2010

Hello to all and welcome to the October edition of the Sooner Tuner. This fall has turned into a mild and pleasant season. I hope the weather continues to impress but the flip flop of seasons is bound to take affect. Last week the humidity at my church was 55% and this week it was 25%. The good news for us is another round of tunings for our clients.

This month the October meeting will be held at Edmond Music which is located at 3400 S. Broadway in Edmond, Ok. 73013 on Thursday October 21st 2010 at 8:30 am. The presentation will be given by Ben Davis on Tuning and regulating for the performing artist. This will focus on how to handle and interpret the needs and concerns of the pianist before performance time and also relates to the professionals we deal with the most, the teachers and the church pianist. I've been waiting for this demonstration a long time and if anyone else is interested please stop the more the merrier.

Also this month after the meeting we will have a mixer with the lunch being provided for by the Oklahoma Chapter of the PTG. Location to be decided at the meeting. So if you want a complimentary lunch, come on by.

From the President

Dear Technicians,

As I prepare to travel to Burnett, Texas, for the upcoming Regional Conference, I can't help but ask myself, "Why am I doing this?". Not only will it cost me the registration fee and the hotel and travel expenses, but I will miss 4 days of time and income when I'm behind schedule as it is! And, it's not like I've got another 40 years to reap the benefits of the gained knowledge, I'm already three-fourths down the road, if I'm lucky! So why then? Although there are many logical reasons to not go, here are the top ten reasons why I'm going.

10] I've never been to Burnett, Texas. This will be a new experience.

9] I've never been to a PTG Seminar or National Conference that I didn't feel like the time and expense wasn't worth the effort.

8] The trip will get me off the bench, and out of the shop, for a few days.

7] I will meet new people and find out what my neighbors are up to. A little networking is good.

6] New perspectives- the experience will open my mind to new ideas.

5] I'm a slow learner! I've got more to learn!

4] It's TAX DEDUCTIBLE!

3] I can bring the knowledge I gain back to the Chapter meetings.

2] I owe it to myself. It will make me a better tech.

And, the number one reason to go is..... I OWE IT TO MY CUSTOMERS!!!

The cost of continuing education is always a sacrifice of time and money, and most of us are usually lacking in one or the other, or both. Next years National Convention is in Kansas City. Now is the time to plan! Bob

Quotes

We hate some persons because we do not know them; and we will not know them because we hate them. **Charles Caleb Colton** (1780 – 1832)

I had the opportunity to tune a piano a couple of months ago and I was told the owner of the piano was very difficult to deal with. So instantly I was defensive when I showed up on her porch steps. As we exchanged introductions she showed me her piano and a problem of the past had reoccurred. I went to work on the piano and tuned it and she was very happy, at least that's what she told me. I remained positive and smiled and talked to her. I didn't think she was difficult at all. She told me she hoped she wasn't getting a reputation around town for being a nag. I know some tuners have great bedside manners and some don't. We all hear of the other tuner..... not all but some.....I'm sure i'm in there somewhere.....as we all are.

I went to a small town on the outskirts of Oklahoma City to tune a piano. The owner said the last person who tuned it lived in town and he was an angry man and she called a couple of music stores to find a new tuner. I got the call. I showed up smiled and tuned her piano and talked for a moment about the flowers in her flower bed.

I want to thank all the tuners out there who are not friendly to their customers cause i'm getting more business.

Thank You

Eric Williams

Isn't repeat business what it's about.

I disclaim I am not perfect and looking back I have made some of these same errors myself. So for lack of talent I hope I smile big enough for them.

Check this out.

<http://www.rennerusa.com/VirtualActionModel.asp>

The Oklahoma Chapter of the PTG are as follows

President – Bob Scheer

Vice President – David Bohnam

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Secretary – Jordan Bruce

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All opinions in this newsletter are strictly that and in no way endorsed by the PTG.