

The Sooner Tuner

Newsletter of the Oklahoma Chapter of the Piano Technicians Guild
July 2001

What You Are Missing

If you're reading this, you're not one of our Oklahoma Chapter members attending the Piano Technicians Guild National Convention in Sparks (near Reno), Nevada this week. Our group includes Ben Davis, Bob Scheer, and Norman Cantrell.

Norman is our chapter delegate and is voting for us at the council meeting Monday and Tuesday. He is also teaching three classes, "Why Regulate? It's Just a Vertical!" "Damper Rod Lift Hooks Made Easy," and the session he presented at our June meeting on charting shop time and expenses to increase profit.

Ben Davis would have written a president's message for this space if he hadn't headed to Reno this week to focus on classes that deal with rebuilding. He and Bob are traveling together, so we hope for a pleasant trip for both.

Bob Scheer said that he already has several topics in mind for our upcoming Oklahoma Chapter meetings, but he likely will be watching at Reno for additional ideas. As our new Vice President, Bob is in charge of selecting topics and locations for our meetings. He would like input, so give him a call when

he gets back next week (405) 341-8668. Ask him if he survived the trip with Ben and tell him what you would be willing to teach, a meeting location you could offer, or a subject you would like for someone else to teach.

Your incoming newsletter editor, Valerie Crawford, is writing this front page article—a job which hopefully our Chapter President will continue to do when he is not attending conventions. As always, you will instantly become a published author if you send anything the way of *The Sooner Tuner*, so email what you want to say to:
valeriecrawford@juno.com
or call (405) 381-2840.

No July meeting is scheduled. Plan a year ahead to attend the PTG National Convention in Chicago 2002 if you didn't make it to Reno, July 11-15, 2001. As salesman Frank Bettger said regarding customer trust: "Know your business and keep on knowing your business."

Latest News...

Congratulations to Don Bonds of Blanchard, Oklahoma, the newest member of our PTG Oklahoma Chapter. Don's name appeared in the "New Members" list of this month's Journal even though he actually joined several months ago. Don has a daytime job but is enthusiastic about expanding his side business as a piano technician.

The PTG home office is beginning a campaign for new members and offering prizes for chapters which increase their membership by 10% or more. Many of us who work in rural areas know one or two piano technicians not associated with PTG. We might make a difference in their careers by inviting them to a meeting or PTG convention. Most piano technicians who are not part of the Guild don't know what they are missing—like the "Building a \$100K a Year Piano Service Business" class at Reno this year.

The Sooner Tuner
c/o Valerie Crawford
RR 1 Box 101-S
Tuttle, OK 73089



Kith McHaven
P.O. Box 1585
Shawnee, OK 74802-1585

74802+1585

